



Athlos Academy

UTAH

ATHLOS ACADEMY OF UTAH BOARD OF DIRECTORS MEETING

AGENDA

Date: October 20, 2022 Time: 6:30 PM to 8:00 PM

Location: 12309 South Mustang Trail Way, Herriman, UT 84096








For virtual attendees, use Zoom Link: <https://zoom.us/j/97801478857>

Board Members	Present/Absent
Lori Aguilar	Present
Benj Heuston- Chair	Present
Jared Jensen- Vice Chair	Present
Ashley Santillana	Present
Amber Wade	Excused
Others	
<i>School Leader:</i> Sam Gibbs (Present) <i>Athlos Academies:</i> Bill Bressler (Present), Tom Bickart (Present), Jill Turgeon (Excused)	

The meeting was called to order at 6:31pm

Item #	Topic	Description	Who
1.0	Call to Order- 6:30pm		
1.1	Pledge of Allegiance		Benj Heuston
2.0	Public Comment- 6:32pm		
3.0	Consent Agenda- 6:35pm		
4.1	Meeting Minutes	Propose approval of meeting minutes from the September board meeting. Motion: Jared 2 nd : Ashley Unanimously approve	Benj Heuston
4.0	Administrative Reports- 6:36 pm		
4.1	Director's Report	Update on progress on key priorities at AAU, including an update on enrollment	Sam Gibbs



		<p>Enrollment Count comparing 9/30 to 10/14, down 4 students</p> <p>Retention rate</p> <ul style="list-style-type: none"> - From last year = 65% trending - Goal = 80% <p>Attendance</p> <ul style="list-style-type: none"> - Year Avg = 90.21% - Goal = 93% <p>Academics - State Report Card (up in every category)</p> <div style="display: flex; justify-content: space-around;"> <div style="text-align: center;">  <p>Developing</p> </div> <div style="text-align: center;">  <p>Typical</p> </div> </div> <p>ACHIEVEMENT</p> <table border="0" style="width: 100%;"> <tr> <td style="width: 50%;">English Language Arts</td> <td style="width: 10%; text-align: center;">28.8%</td> <td style="width: 10%;"></td> <td style="width: 10%;"></td> <td style="width: 10%; text-align: center;">34.3%</td> <td style="width: 5%;"></td> </tr> <tr> <td>Mathematics</td> <td style="text-align: center;">27.8%</td> <td></td> <td></td> <td style="text-align: center;">33.9%</td> <td></td> </tr> <tr> <td>Science</td> <td style="text-align: center;">36.7%</td> <td></td> <td></td> <td style="text-align: center;">50.3%</td> <td></td> </tr> </table> <div style="display: flex; justify-content: space-around; margin-top: 20px;"> <div style="text-align: center;">  </div> <div style="text-align: center;">  <p>Exemplary</p> </div> </div> <p>GROWTH</p> <table border="0" style="width: 100%;"> <tr> <td style="width: 50%;">English Language Arts</td> <td style="width: 10%; text-align: center;">61.1%</td> <td style="width: 10%;"></td> <td style="width: 10%; text-align: center;">Average</td> <td style="width: 10%;"></td> </tr> <tr> <td>Mathematics</td> <td style="text-align: center;">68.1%</td> <td></td> <td style="text-align: center;">Average</td> <td></td> </tr> <tr> <td>Science</td> <td style="text-align: center;">73.0%</td> <td></td> <td style="text-align: center;">Average</td> <td></td> </tr> <tr> <td>Growth of Lowest 25%</td> <td style="text-align: center;">69.4%</td> <td></td> <td style="text-align: center;">Average</td> <td></td> </tr> </table> <div style="display: flex; justify-content: space-around; margin-top: 20px;"> <div style="text-align: center;">  <p>Critical Needs</p> </div> <div style="text-align: center;">  <p>Typical</p> </div> </div> <p>ENGLISH LEARNER PROGRESS</p> <table border="0" style="width: 100%;"> <tr> <td style="width: 50%;">English Learners' Adequate Progress</td> <td style="width: 10%; text-align: center;">21.2%</td> <td style="width: 10%;"></td> <td style="width: 10%;"></td> <td style="width: 10%; text-align: center;">38.3%</td> <td style="width: 5%;"></td> </tr> <tr> <td>English Learners Reaching Proficiency</td> <td style="text-align: center;">5.4%</td> <td></td> <td></td> <td style="text-align: center;">4.3%</td> <td></td> </tr> </table> <div style="text-align: center; margin-top: 20px;">  </div> <p>EARLY LITERACY</p> <table border="0" style="width: 100%;"> <tr> <td style="width: 50%;">Students Reading on Grade Level</td> <td style="width: 10%;"></td> <td style="width: 10%; text-align: center;">40.8%</td> <td style="width: 10%;"></td> </tr> <tr> <td>Students Making Typical or Better Progress</td> <td></td> <td style="text-align: center;">60.3%</td> <td></td> </tr> </table> <div style="background-color: #2c4e5d; color: white; padding: 10px; margin-top: 20px;"> <p style="font-size: 1.2em; margin: 0;">Events and things to remember</p> <ul style="list-style-type: none"> ▶ Red Ribbon Week/Food Drive October 31 to November 3 ▶ Professional Development Day—November 4 ▶ Veteran's Day Assembly/Perfect Attendance/Honor Roll—November 11 </div>	English Language Arts	28.8%			34.3%		Mathematics	27.8%			33.9%		Science	36.7%			50.3%		English Language Arts	61.1%		Average		Mathematics	68.1%		Average		Science	73.0%		Average		Growth of Lowest 25%	69.4%		Average		English Learners' Adequate Progress	21.2%			38.3%		English Learners Reaching Proficiency	5.4%			4.3%		Students Reading on Grade Level		40.8%		Students Making Typical or Better Progress		60.3%		
English Language Arts	28.8%			34.3%																																																									
Mathematics	27.8%			33.9%																																																									
Science	36.7%			50.3%																																																									
English Language Arts	61.1%		Average																																																										
Mathematics	68.1%		Average																																																										
Science	73.0%		Average																																																										
Growth of Lowest 25%	69.4%		Average																																																										
English Learners' Adequate Progress	21.2%			38.3%																																																									
English Learners Reaching Proficiency	5.4%			4.3%																																																									
Students Reading on Grade Level		40.8%																																																											
Students Making Typical or Better Progress		60.3%																																																											
4.2	Superintendent's Report	Update on services being provided to support AAU.	Bill Bressler																																																										



Athlos Academy

UTAH

		<p>School officially a C grade, improved from F</p> <ul style="list-style-type: none"> - in one year, huge accomplishment - .2 from a B <p>12 withdrawals, related to mobility 4 new students enrolled in Oct – in total 457</p> <p>YTD Persistence = 90% Outstanding retention Conversion Rate = 59%, anticipate ongoing growth with close proximity</p> <p>Compliance = no negative reports</p> <p>Home Court will be visiting campus for operations and HR audit 11/7-11/9</p> <p>New Monthly digital newsletter published</p> <ul style="list-style-type: none"> - email & text - Converted to home language preference <p>Earned media in Herriman City Journal – educator recognition Owned media – exemplary growth – posting to social media Points of Pride</p> <ul style="list-style-type: none"> - Engage with existing, prospective and former families - Look & Lunch <p>Soliciting vendor for turf repair</p> <p>Looking to partner with local preschool to see if Athlos can have preschool next year</p> <p>Carpool list coordination for families</p> <p>Fall staff survey 10/17-10/21, with net promoter score Fall parent survey 10/19-10/23 Fall student survey slated 1st wk of Nov</p>	
4.3	Monthly Financials (uploaded)	<p>Review monthly financials</p> <p>Audit will be shared with Board at Nov Board meeting</p> <p>Days Cash on Hand - \$1M equates to approx. 70 Days.</p> <ul style="list-style-type: none"> - Avg YTD = 60 - Goal = 30 	Thomas Bickart



		<p>Annual Financial Report (11) Athlos Academy of Utah 10 General Fund Balance Sheet</p> <table border="1"> <thead> <tr> <th></th> <th>Actual 2021</th> <th>Final Budget 2022</th> <th>Actual 2022</th> <th>Original Budget 2023</th> </tr> </thead> <tbody> <tr> <td></td> <td>\$0</td> <td>\$0</td> <td>\$0</td> <td>\$0</td> </tr> <tr> <td>ASSETS</td> <td></td> <td></td> <td></td> <td></td> </tr> <tr> <td>8111 Cash in Banks</td> <td>\$1,050,878</td> <td></td> <td>\$1,004,832</td> <td></td> </tr> <tr> <td>8112 Petty Cash</td> <td>\$200</td> <td></td> <td>\$300</td> <td></td> </tr> <tr> <td>8131 Local</td> <td>(\$10)</td> <td></td> <td>\$3,000</td> <td></td> </tr> <tr> <td>8133 State</td> <td>\$54,667</td> <td></td> <td>\$26,444</td> <td></td> </tr> <tr> <td>8134 Federal</td> <td>\$215,282</td> <td></td> <td>\$19,692</td> <td></td> </tr> <tr> <td>8139 Other Receivables</td> <td>\$146</td> <td></td> <td>\$146</td> <td></td> </tr> <tr> <td>8150 Prepaid Expenditures</td> <td>\$23,180</td> <td></td> <td>\$406</td> <td></td> </tr> <tr> <td>8190 Other Current Assets</td> <td></td> <td></td> <td>\$79</td> <td></td> </tr> <tr> <td>TOTAL ASSETS</td> <td>\$1,344,343</td> <td></td> <td>\$1,054,899</td> <td></td> </tr> <tr> <td>LIABILITIES</td> <td></td> <td></td> <td></td> <td></td> </tr> <tr> <td>9510 Accounts Payable</td> <td></td> <td></td> <td>\$127,344</td> <td></td> </tr> <tr> <td>9520 Notes Payable</td> <td></td> <td></td> <td>\$132,938</td> <td></td> </tr> <tr> <td>9540 Accrued Salaries and Withholdings</td> <td>\$332,875</td> <td></td> <td>\$319,857</td> <td></td> </tr> <tr> <td>TOTAL LIABILITIES</td> <td>\$332,875</td> <td></td> <td>\$580,139</td> <td></td> </tr> <tr> <td>9872 Restricted - Food Service</td> <td>\$27,919</td> <td></td> <td>\$185,311</td> <td></td> </tr> <tr> <td>9873 Restricted - Student Activities</td> <td>\$185,008</td> <td></td> <td>\$221,701</td> <td></td> </tr> <tr> <td>9899 Unassigned Fund Balance</td> <td>\$798,540</td> <td></td> <td>\$67,748</td> <td></td> </tr> <tr> <td>TOTAL FUND BALANCES</td> <td>\$1,011,467</td> <td></td> <td>\$474,760</td> <td></td> </tr> <tr> <td>TOTAL LIABILITIES AND FUND BALANCES</td> <td>\$1,344,343</td> <td></td> <td>\$1,054,899</td> <td></td> </tr> <tr> <td>TOTAL ASSETS</td> <td>\$1,344,343</td> <td>\$0</td> <td>\$1,054,899</td> <td>\$0</td> </tr> </tbody> </table> <p>Summary</p> <table border="1"> <thead> <tr> <th></th> <th>Actual 2021</th> <th>Final Budget 2022</th> <th>Actual 2022</th> <th>Original Budget 2023</th> </tr> </thead> <tbody> <tr> <td>REVENUE BY SOURCE</td> <td></td> <td></td> <td></td> <td></td> </tr> <tr> <td>1000 Total LOCAL</td> <td>\$106,353</td> <td></td> <td>\$167,964</td> <td>\$147,830</td> </tr> <tr> <td>3000 Total STATE</td> <td>\$5,829,053</td> <td></td> <td>\$4,722,587</td> <td>\$4,983,703</td> </tr> <tr> <td>4000 Total FEDERAL</td> <td>\$511,937</td> <td></td> <td>\$719,520</td> <td>\$287,035</td> </tr> <tr> <td>TOTAL REVENUES</td> <td>\$6,447,343</td> <td></td> <td>\$5,610,070</td> <td>\$5,418,568</td> </tr> <tr> <td>EXPENDITURES BY OBJECT</td> <td></td> <td></td> <td></td> <td></td> </tr> <tr> <td>100 Salaries</td> <td>\$3,107,412</td> <td></td> <td>\$2,642,096</td> <td>\$2,266,689</td> </tr> <tr> <td>200 Employee Benefits</td> <td>\$654,212</td> <td></td> <td>\$444,861</td> <td></td> </tr> <tr> <td>300 Purchased Professional and Technical</td> <td>\$416,321</td> <td></td> <td>\$730,382</td> <td>\$647,745</td> </tr> <tr> <td>400 Purchased property Services</td> <td>\$1,922,428</td> <td></td> <td>\$313,922</td> <td>\$1,692,346</td> </tr> <tr> <td>500 Other Purchased Services</td> <td>\$46,253</td> <td></td> <td>\$84,530</td> <td>\$38,377</td> </tr> <tr> <td>600 Supplies</td> <td>\$390,653</td> <td></td> <td>\$427,142</td> <td>\$211,422</td> </tr> <tr> <td>700 Property</td> <td>\$21,557,300</td> <td></td> <td></td> <td></td> </tr> <tr> <td>800 Other Objects</td> <td>\$347,343</td> <td></td> <td>\$1,511,150</td> <td>\$10,483</td> </tr> <tr> <td>TOTAL EXPENDITURES</td> <td>\$28,441,923</td> <td></td> <td>\$6,154,084</td> <td>\$4,867,063</td> </tr> <tr> <td>EXCESS (DEFICIENCY) OF REVENUES OVER (UNDER)</td> <td>(\$21,994,580)</td> <td></td> <td>(\$544,014)</td> <td>\$551,505</td> </tr> <tr> <td>OTHER FINANCING SOURCES (USES) AND OTHER</td> <td>\$22,111,168</td> <td></td> <td>\$0</td> <td>\$0</td> </tr> <tr> <td>NET CHANGE IN FUND BALANCE</td> <td>\$116,588</td> <td>\$0</td> <td>(\$544,014)</td> <td>\$551,505</td> </tr> <tr> <td>FUND BALANCE - BEGINNING (FROM PRIOR YEAR)</td> <td>\$894,877</td> <td>\$1,011,465</td> <td>\$1,011,465</td> <td></td> </tr> <tr> <td>FUND BALANCE - ENDING</td> <td>\$1,011,465</td> <td>\$1,011,465</td> <td>\$467,452</td> <td>\$551,505</td> </tr> </tbody> </table> <p>Review of Annual Program Report (APR) & State Audit Budget Report</p> <p>Currently working on Q1 reports, for review in next Board meeting</p>		Actual 2021	Final Budget 2022	Actual 2022	Original Budget 2023		\$0	\$0	\$0	\$0	ASSETS					8111 Cash in Banks	\$1,050,878		\$1,004,832		8112 Petty Cash	\$200		\$300		8131 Local	(\$10)		\$3,000		8133 State	\$54,667		\$26,444		8134 Federal	\$215,282		\$19,692		8139 Other Receivables	\$146		\$146		8150 Prepaid Expenditures	\$23,180		\$406		8190 Other Current Assets			\$79		TOTAL ASSETS	\$1,344,343		\$1,054,899		LIABILITIES					9510 Accounts Payable			\$127,344		9520 Notes Payable			\$132,938		9540 Accrued Salaries and Withholdings	\$332,875		\$319,857		TOTAL LIABILITIES	\$332,875		\$580,139		9872 Restricted - Food Service	\$27,919		\$185,311		9873 Restricted - Student Activities	\$185,008		\$221,701		9899 Unassigned Fund Balance	\$798,540		\$67,748		TOTAL FUND BALANCES	\$1,011,467		\$474,760		TOTAL LIABILITIES AND FUND BALANCES	\$1,344,343		\$1,054,899		TOTAL ASSETS	\$1,344,343	\$0	\$1,054,899	\$0		Actual 2021	Final Budget 2022	Actual 2022	Original Budget 2023	REVENUE BY SOURCE					1000 Total LOCAL	\$106,353		\$167,964	\$147,830	3000 Total STATE	\$5,829,053		\$4,722,587	\$4,983,703	4000 Total FEDERAL	\$511,937		\$719,520	\$287,035	TOTAL REVENUES	\$6,447,343		\$5,610,070	\$5,418,568	EXPENDITURES BY OBJECT					100 Salaries	\$3,107,412		\$2,642,096	\$2,266,689	200 Employee Benefits	\$654,212		\$444,861		300 Purchased Professional and Technical	\$416,321		\$730,382	\$647,745	400 Purchased property Services	\$1,922,428		\$313,922	\$1,692,346	500 Other Purchased Services	\$46,253		\$84,530	\$38,377	600 Supplies	\$390,653		\$427,142	\$211,422	700 Property	\$21,557,300				800 Other Objects	\$347,343		\$1,511,150	\$10,483	TOTAL EXPENDITURES	\$28,441,923		\$6,154,084	\$4,867,063	EXCESS (DEFICIENCY) OF REVENUES OVER (UNDER)	(\$21,994,580)		(\$544,014)	\$551,505	OTHER FINANCING SOURCES (USES) AND OTHER	\$22,111,168		\$0	\$0	NET CHANGE IN FUND BALANCE	\$116,588	\$0	(\$544,014)	\$551,505	FUND BALANCE - BEGINNING (FROM PRIOR YEAR)	\$894,877	\$1,011,465	\$1,011,465		FUND BALANCE - ENDING	\$1,011,465	\$1,011,465	\$467,452	\$551,505	
	Actual 2021	Final Budget 2022	Actual 2022	Original Budget 2023																																																																																																																																																																																																																											
	\$0	\$0	\$0	\$0																																																																																																																																																																																																																											
ASSETS																																																																																																																																																																																																																															
8111 Cash in Banks	\$1,050,878		\$1,004,832																																																																																																																																																																																																																												
8112 Petty Cash	\$200		\$300																																																																																																																																																																																																																												
8131 Local	(\$10)		\$3,000																																																																																																																																																																																																																												
8133 State	\$54,667		\$26,444																																																																																																																																																																																																																												
8134 Federal	\$215,282		\$19,692																																																																																																																																																																																																																												
8139 Other Receivables	\$146		\$146																																																																																																																																																																																																																												
8150 Prepaid Expenditures	\$23,180		\$406																																																																																																																																																																																																																												
8190 Other Current Assets			\$79																																																																																																																																																																																																																												
TOTAL ASSETS	\$1,344,343		\$1,054,899																																																																																																																																																																																																																												
LIABILITIES																																																																																																																																																																																																																															
9510 Accounts Payable			\$127,344																																																																																																																																																																																																																												
9520 Notes Payable			\$132,938																																																																																																																																																																																																																												
9540 Accrued Salaries and Withholdings	\$332,875		\$319,857																																																																																																																																																																																																																												
TOTAL LIABILITIES	\$332,875		\$580,139																																																																																																																																																																																																																												
9872 Restricted - Food Service	\$27,919		\$185,311																																																																																																																																																																																																																												
9873 Restricted - Student Activities	\$185,008		\$221,701																																																																																																																																																																																																																												
9899 Unassigned Fund Balance	\$798,540		\$67,748																																																																																																																																																																																																																												
TOTAL FUND BALANCES	\$1,011,467		\$474,760																																																																																																																																																																																																																												
TOTAL LIABILITIES AND FUND BALANCES	\$1,344,343		\$1,054,899																																																																																																																																																																																																																												
TOTAL ASSETS	\$1,344,343	\$0	\$1,054,899	\$0																																																																																																																																																																																																																											
	Actual 2021	Final Budget 2022	Actual 2022	Original Budget 2023																																																																																																																																																																																																																											
REVENUE BY SOURCE																																																																																																																																																																																																																															
1000 Total LOCAL	\$106,353		\$167,964	\$147,830																																																																																																																																																																																																																											
3000 Total STATE	\$5,829,053		\$4,722,587	\$4,983,703																																																																																																																																																																																																																											
4000 Total FEDERAL	\$511,937		\$719,520	\$287,035																																																																																																																																																																																																																											
TOTAL REVENUES	\$6,447,343		\$5,610,070	\$5,418,568																																																																																																																																																																																																																											
EXPENDITURES BY OBJECT																																																																																																																																																																																																																															
100 Salaries	\$3,107,412		\$2,642,096	\$2,266,689																																																																																																																																																																																																																											
200 Employee Benefits	\$654,212		\$444,861																																																																																																																																																																																																																												
300 Purchased Professional and Technical	\$416,321		\$730,382	\$647,745																																																																																																																																																																																																																											
400 Purchased property Services	\$1,922,428		\$313,922	\$1,692,346																																																																																																																																																																																																																											
500 Other Purchased Services	\$46,253		\$84,530	\$38,377																																																																																																																																																																																																																											
600 Supplies	\$390,653		\$427,142	\$211,422																																																																																																																																																																																																																											
700 Property	\$21,557,300																																																																																																																																																																																																																														
800 Other Objects	\$347,343		\$1,511,150	\$10,483																																																																																																																																																																																																																											
TOTAL EXPENDITURES	\$28,441,923		\$6,154,084	\$4,867,063																																																																																																																																																																																																																											
EXCESS (DEFICIENCY) OF REVENUES OVER (UNDER)	(\$21,994,580)		(\$544,014)	\$551,505																																																																																																																																																																																																																											
OTHER FINANCING SOURCES (USES) AND OTHER	\$22,111,168		\$0	\$0																																																																																																																																																																																																																											
NET CHANGE IN FUND BALANCE	\$116,588	\$0	(\$544,014)	\$551,505																																																																																																																																																																																																																											
FUND BALANCE - BEGINNING (FROM PRIOR YEAR)	\$894,877	\$1,011,465	\$1,011,465																																																																																																																																																																																																																												
FUND BALANCE - ENDING	\$1,011,465	\$1,011,465	\$467,452	\$551,505																																																																																																																																																																																																																											
5.0	Committee Reports-7:00pm																																																																																																																																																																																																																														
5.1	Finance Committee	Tom presented financials and Committee unanimously approved		Ashley Santillana																																																																																																																																																																																																																											
5.2	Governance Committee	<p>Discussed Board membership – reaching out to local leaders – Sam also received an application</p> <p>Minor Revision to policy around Land Trust Committee</p> <p>Evaluation of Home Court – Jared will be reaching out to Board members to roll out</p> <p>Goals discussed</p>		Jared Jensen																																																																																																																																																																																																																											
5.3	Pillars Committee	<p>Beyond the Bell – 1st quarter report to be shared next meeting</p> <p>Family communication enhancement/balancing</p>		Benj Heuston shared update provided																																																																																																																																																																																																																											



Athlos Academy

UTAH

		Acadience opportunities will be reviewed in next meeting Review & discussion of upcoming events	by Amber Wade
7.0	Discussion Items- 7:00 (none)		
8.0	Action Items- 7:15		
8.1	Board Calendar	Propose approval of board meeting calendar Motion to approve Calendar: Jared 2 nd : Ashley Approved Unanimously Amended for March moving from 3/23 to 3/22, due to Spring Break overlap Motion: Ashley 2 nd : Jared Approved Unanimously	Benj Heuston
8.2	TSSA	Propose approval of annual Teacher Student Success Act (TSSA) Plan - Align to Early Child Literacy - Align to School Land Trust Motion to Approve: Jared 2 nd : Lori Approved Unanimously	Sam Gibbs
8.3	New Hires	Propose approval of new hires will be brought to November Board meeting. None for October approval	Sam Gibbs
9.0	Adjournment- 7:17pm		

Next Regular Meeting: November 17, 2022

Adjournment:

Motion to Adjourn: Ashley

2nd: Jared

Unanimous