



**ATHLOS ACADEMY OF UTAH  
BOARD OF DIRECTORS MEETING**

**AGENDA**

Date: September 22, 2022    Time: 6:30 PM to 8:00 PM  
 Location: 12309 South Mustang Trail Way, Herriman, UT 84096  
 For virtual attendees, use Zoom Link: <https://zoom.us/j/96333984255>

Board Members	Present/Absent
Lori Aguilar	Present
Benj Heuston - Chair	Present
Jared Jensen - Vice Chair	Present
Ashley Santillana	Present
Kelly Shafto	Excused
Amber Wade	Present
Others	
<i>School Leader:</i> <ul style="list-style-type: none"> <li>• Sam Gibbs - Present</li> </ul> <i>Athlos Academies:</i> <ul style="list-style-type: none"> <li>• Bill Bressler - Present</li> <li>• Tom Bickart - Present</li> <li>• Jill Turgeon – Present</li> <li>• Michael Jennings - Present</li> </ul>	

The meeting was called to order at 6:32

Item #	Topic	Description	Who
<b>1.0</b>	<b>Call to Order- 6:30pm</b>		
1.1	Pledge of Allegiance		Benj Heuston
<b>2.0</b>	<b>Public Comment- 6:32pm</b>		
<b>3.0</b>	<b>Consent Agenda- 6:45pm</b>		
3.1	Meeting Minutes	Propose approval of meeting minutes from the August board meeting. Motion to Approve: Ashley Seconds: Jared Approval: Unanimous	Benj Heuston



3.2	New Hires	Propose approval of new hires Motion to Approve: Jared Seconds: Amber Approval: Unanimous	Sam Gibbs
<b>4.0 Administrative Reports- 6:46 pm</b>			
4.1	Director's Report	<p>Update on progress on key priorities at AAU, including an update on enrollment</p> <p>Enrolled = 466</p> <ul style="list-style-type: none"> <li>- Within 3% of last year</li> <li>- If student enrolls but not attending, within 10 days, return to District of Record</li> </ul> <p>State RISE Achievement Progress/Proficiency (YOY)</p> <ul style="list-style-type: none"> <li>- Overall: Developing to Typical</li> <li>- Growth Overall: Exemplary</li> <li>- English Learner: Critical to Developing</li> <li>- Early Literacy</li> </ul> <p>Students at Grade Level = 40.8% Making Progress = 60.3% State Goal = 80%</p>	Sam Gibbs
4.2	Superintendent's Report	<p>Update on services being provided to support AAU.</p> <p>Intro to Michael Jennings, Healthy Body Pillar &amp; Performance Character – as part of MSA, provides support to Athlos schools. Michael visited Athlos Utah a few weeks ago – observations:</p> <ul style="list-style-type: none"> <li>- Positive school environment/culture</li> <li>- Willingness to improve</li> </ul> <p>What's coming up:</p> <ul style="list-style-type: none"> <li>- Looking at innovative approaches for youth participation/development in physical activity – connecting with THEROS, to engage young women in athletics, improve confidence/self-esteem</li> <li>- HSS Injury Risk Assessment Screening training for coaches/families, APCs.</li> </ul> <p>Enrollment Window Dates</p> <ul style="list-style-type: none"> <li>- 10/15 Public Announcement</li> <li>- 12/1-1/30 New Enrollment</li> </ul>	Bill Bressler



		<ul style="list-style-type: none"> <li>- 2/3-2/21 Re-enrollment</li> </ul> <p>Hoping to oversubscribe and go to lottery</p> <p>Enrollment = 466</p> <ul style="list-style-type: none"> <li>- 13 new enrollments in Sept +</li> <li>- 96% student retention rate +</li> <li>- 76% conversion rate +</li> </ul> <p>(31 app to new enrollment)</p> <p>Scorecard Review</p> <ul style="list-style-type: none"> <li>- Only 7 substitutes for teacher +</li> <li>- 0 reported parent complaints +</li> <li>- 20 withdrawals (many 10 day drops)</li> </ul> <p>Mitigating withdrawal reasons; including exit interviews</p> <p>Oct 19: Parent/Teacher Survey</p> <ul style="list-style-type: none"> <li>- including Net Promoter Score</li> <li>- Outcomes will be reviewed at Nov Board meeting</li> </ul> <p>Collateral Translator Project in public site in English/Spanish</p> <p>Beyond the Bell: 45 student enrollment (highly engaged)</p> <p>Leadership meetings for principals bi-monthly to collaborate and learn</p>																																																																																																									
4.3	Monthly Financials	<p>Update on financials</p> <p>July/Aug Financials will be shared next meeting.</p> <p>Statement of Rev/Exp</p> <p><small>Based on audited financial statements.</small></p> <table border="1"> <thead> <tr> <th></th> <th>Actual 2018-19</th> <th>Actual 2019-20</th> <th>Actual 2020-21</th> <th>Budget 2021-22</th> <th>Projected 2021-22</th> <th>Budget 2022-23</th> <th>Projected 2022-23</th> </tr> </thead> <tbody> <tr> <td colspan="8"><b>REVENUES</b></td> </tr> <tr> <td>State Funding</td> <td>\$ 2,276,882</td> <td>\$ 6,465,436</td> <td>\$ 5,588,287</td> <td>\$ 5,307,013</td> <td>\$ 4,695,648</td> <td>\$ 5,028,703</td> <td>\$ 4,687,273</td> </tr> <tr> <td>Local Income</td> <td>241,067</td> <td>325,656</td> <td>107,200</td> <td>162,830</td> <td>179,535</td> <td>200,730</td> <td>200,730</td> </tr> <tr> <td>Federal Income</td> <td>279,025</td> <td>539,261</td> <td>511,636</td> <td>564,272</td> <td>759,708</td> <td>401,035</td> <td>401,035</td> </tr> <tr> <td><b>Total Revenue</b></td> <td><b>\$ 2,796,974</b></td> <td><b>\$ 7,339,353</b></td> <td><b>\$ 6,207,123</b></td> <td><b>\$ 6,034,115</b></td> <td><b>\$ 5,634,991</b></td> <td><b>\$ 5,630,468</b></td> <td><b>\$ 5,289,038</b></td> </tr> <tr> <td colspan="8"><b>EXPENDITURES</b></td> </tr> <tr> <td>Instruction</td> <td>\$ 2,054,353</td> <td>\$ 4,422,743</td> <td>\$ 3,186,153</td> <td>\$ 3,217,509</td> <td>\$ 3,026,612</td> <td>\$ 2,777,201</td> <td>\$ 2,887,201</td> </tr> <tr> <td>Support/Purchased Services</td> <td>1,909,050</td> <td>1,862,719</td> <td>1,533,044</td> <td>901,103</td> <td>1,287,801</td> <td>961,480</td> <td>936,480</td> </tr> <tr> <td>Lease Payment / Debt Service</td> <td>1,547,112</td> <td>1,614,215</td> <td>1,336,871</td> <td>1,443,791</td> <td>1,458,718</td> <td>1,577,172</td> <td>1,577,172</td> </tr> <tr> <td>Non-Instructional</td> <td>286,714</td> <td>351,283</td> <td>270,958</td> <td>427,529</td> <td>285,904</td> <td>211,889</td> <td>201,889</td> </tr> <tr> <td><b>Total Expenses</b></td> <td><b>\$ 5,797,229</b></td> <td><b>\$ 8,250,960</b></td> <td><b>\$ 6,327,026</b></td> <td><b>\$ 5,990,132</b></td> <td><b>\$ 6,059,035</b></td> <td><b>\$ 5,468,752</b></td> <td><b>\$ 5,595,752</b></td> </tr> <tr> <td>Operating Surplus / (Deficit)</td> <td>\$ (200,255)</td> <td>\$ (911,607)</td> <td>\$ (1,119,903)</td> <td>\$ (955,917)</td> <td>\$ (424,044)</td> <td>\$ (838,284)</td> <td>\$ (306,714)</td> </tr> </tbody> </table> <p>Days Cash on Hand = ~60</p> <p>Debt/Service Ratio still of concern (goal to be &lt;25% Rev)</p> <p>Current Ratio looks good due</p>		Actual 2018-19	Actual 2019-20	Actual 2020-21	Budget 2021-22	Projected 2021-22	Budget 2022-23	Projected 2022-23	<b>REVENUES</b>								State Funding	\$ 2,276,882	\$ 6,465,436	\$ 5,588,287	\$ 5,307,013	\$ 4,695,648	\$ 5,028,703	\$ 4,687,273	Local Income	241,067	325,656	107,200	162,830	179,535	200,730	200,730	Federal Income	279,025	539,261	511,636	564,272	759,708	401,035	401,035	<b>Total Revenue</b>	<b>\$ 2,796,974</b>	<b>\$ 7,339,353</b>	<b>\$ 6,207,123</b>	<b>\$ 6,034,115</b>	<b>\$ 5,634,991</b>	<b>\$ 5,630,468</b>	<b>\$ 5,289,038</b>	<b>EXPENDITURES</b>								Instruction	\$ 2,054,353	\$ 4,422,743	\$ 3,186,153	\$ 3,217,509	\$ 3,026,612	\$ 2,777,201	\$ 2,887,201	Support/Purchased Services	1,909,050	1,862,719	1,533,044	901,103	1,287,801	961,480	936,480	Lease Payment / Debt Service	1,547,112	1,614,215	1,336,871	1,443,791	1,458,718	1,577,172	1,577,172	Non-Instructional	286,714	351,283	270,958	427,529	285,904	211,889	201,889	<b>Total Expenses</b>	<b>\$ 5,797,229</b>	<b>\$ 8,250,960</b>	<b>\$ 6,327,026</b>	<b>\$ 5,990,132</b>	<b>\$ 6,059,035</b>	<b>\$ 5,468,752</b>	<b>\$ 5,595,752</b>	Operating Surplus / (Deficit)	\$ (200,255)	\$ (911,607)	\$ (1,119,903)	\$ (955,917)	\$ (424,044)	\$ (838,284)	\$ (306,714)	Thomas Bickart
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		2021-2022 Audit underway, expected to publish early November	
<b>5.0</b>	<b>Committee Reports-7:00pm</b>		
5.1	Finance Committee	<p>Report on last meeting; announce schedule for coming year, as well as the agenda topic for next month.</p> <p><u>Meetings scheduled: 2<sup>nd</sup> Tues @ 6:30</u></p> <p>Discussed looking at new bond rates for leasing – focus of Oct meeting</p> <ul style="list-style-type: none"> <li>- There may be a problem refinancing if there is an Active Notice of Concern (current concern Debt/Service Ratio &amp; Enrollment)</li> </ul>	Ashley Santillana
5.2	Governance Committee	<p>Announce schedule for coming year, as well as the agenda topic for next month.</p> <p><u>Meetings scheduled: 2<sup>nd</sup> Tuesday @ 7:30</u></p> <p>Kelly has resigned – looking for new board member (parent member)</p> <ul style="list-style-type: none"> <li>- Target accountants, attorneys, business, grant orientation, educators, etc</li> <li>- Considering 1-year commitment</li> </ul>	Jared Jensen
5.3	Pillars Committee	<p>Announce schedule for coming year, as well as the agenda topic for next month.</p> <p><u>Meetings scheduled:</u> Pending (1<sup>st</sup> Tues?)</p> <p>Amber attended Mountain West Chamber of Commerce Night of Warriors in recognizing PTO president</p> <p>Program Ideas</p> <ul style="list-style-type: none"> <li>- Teacher FIT Program started</li> <li>- Staff Recognitions</li> <li>- Staff Spotlights in Chronicle</li> <li>- Arts Education</li> </ul>	Amber Wade
<b>6.0</b>	<b>Discussion Items- 7:00</b>		
6.1	Training Follow-Up	<p>Briefly discuss training on The Work of Committees (see training from Jill)</p> <p>Questions during Board Meeting</p> <ol style="list-style-type: none"> <li>1. Clarification</li> </ol>	Jill Turgeon-Turrill



		<ol style="list-style-type: none"> <li>2. Few additional details</li> <li>3. Probing inquiry</li> <li>4. Refer back to Committee</li> </ol> <p>Sam will coordinate Background Checks for new Board Members (Ashley &amp; Lori)</p>	
6.2	Long-Term Vision	<ul style="list-style-type: none"> <li>- Presentation of long-term vision for AAU</li> <li>- Conceptual Strategic Plan (see PowerPoint)</li> <li>- Y1-Y2 Improve School Climate, Improved Instructional Excellence, Teacher Quality</li> <li>- Y2-Y4 Improve Academic Performance, Curriculum Fidelity/Excellence, Branding</li> <li>- Y3-Y5 Targeted Data Improvement (Curriculum substrands, populations, ELL, EDA, SPED)</li> <li>- Y3-Y5 Program Development &amp; Expansion, Mission Specific Course Work (Art, Foreign Language, Addtl Athletics, Gifted Programs, Competitive Academics), Training Institutes for Teachers/Students</li> <li>- Y4-Y7 Develop Strategic Partnerships, Establish Long-Term Traditions, Optimal Enrollment and Clean Digital Footprint (i.e. Google reviews, etc).</li> </ul>	Sam Gibbs
6.3	Strategic Plan	<p>Discussion on action items moving forward related to the strategic plan</p> <p><b>Each committee to take strategic plan to determine which metrics apply and/or gaps in milestones/focus... republishing Jan/Feb timeframe</b></p>	Benj Heuston
<b>7.0</b>	<b>Action Items- 7:30</b>		
7.1	Annual Board Calendar	<p>Propose approval of Board Calendar for the 2022-2023 school year.</p> <p>Motion to approve Regular Board Meeting Calendar: Jared Seconded: Ashley</p>	Benj Heuston



# Athlos Academy

UTAH

		Approved: Unanimously	
<b>8.0</b>	<b>Adjournment- 8:00</b>		

Next Regular Meeting: TBD

**Adjournment:** 7:57 p.m.

Motion: Ashley

Second: Amber